



Information is pulled directly from the April 30, 2018 Checkers FDD

Statement of Gross Margins

	Checkers				Rallys			
	Average New Restaurant	% of Net Sales	Median New Restaurant	% Attaining or Exceeding Average	Average New Restaurant	% of Net Sales	Median New Restaurant	% Attaining or Exceeding Average
Net Sales	\$1,235,549	100.0%	\$1,194,932	4 or 50%	\$1,317,301	100%	\$1,266,022	2 or 40%
Food and Paper Costs	\$375,780	30.4%	\$352,251	4 or 50%	\$412,166	31.30%	\$416,657	2 or 40%
Labor and Benefit Costs	\$334,141	27.0%	\$341,849	4 or 50%	\$335,825	25.50%	\$341,239	3 or 60%
Gross Margin	\$525,628	42.5%	\$500,831	4 or 50%	\$569,310	43.20%	\$497,012	2 or 40%

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