



Information is pulled directly from the April 30, 2018 Checkers FDD

## Average Net Sales for Fiscal Year 2017

Checkers					Rallys					
Category of Restaurant	Average Net Sales	# of Restaurants	% Attaining or Exceeding Average	Median Net Sales	Low and High Net Sales	Average Net Sales	# of Restaurants	% Attaining or Exceeding Average	Median Net Sales	Low and High Net Sales
Company- owned	\$1,140,504	119	48 or 40%	\$1,108,748	\$1,819,542 \$715,799	\$1,004,186	119	57 or 48%	\$986,138	\$1,529,906 \$516,727
Franchised	\$1,028,053	273	112 or 41%	\$950,434	\$2,479,638 \$407,285	\$1,036,191	109	52 or 48%	\$1,021,904	\$2,689,785 \$512,447
<b>Site Built, Conversion &amp; Used Modular Drive-Thru Restaurant</b>										
Company-owned	\$1,235,549	8	4 or 50%	\$1,300,367	\$1,538,084 \$860,051	\$1,317,301	5	2 or 40%	\$1,266,022	\$1,446,914 \$1,222,266
Franchised	\$1,063,924	58	26 or 45%	\$1,019,517	\$2,051,923 \$382,513	\$1,111,103	9	3 or 33%	\$1,043,017	\$1,966,986 \$768,038
<b>Endcap Strip-Center &amp; Gas/Convenience Restaurant</b>										
Company-owned	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Franchised	\$890,437	9	4 or 44%	\$740,120	\$1,406,774 \$377,487	\$663,748	3	1 or 33%	\$625,946	\$819,021 \$546,278
<b>Non-Traditional, Wal-Mart or In-Line Restaurant in High Density Market</b>										
Company-owned	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Franchised	\$696,657	32	13 or 41%	\$646,879	\$1,384,189 \$313,825	\$518,244	2	1 or 50%	\$532,295	\$532,295 \$504,193

**Contact Our Team:**

**PETER BLOCK**  
Executive Vice President  
peter.block@colliers.com

**JOSEPH AUSTIN**  
Vice President  
joseph.austin@colliers.com

**MARSHALL BURKE**  
Senior Director  
marshall.burke@colliers.com

**CHRISTIAN PERA**  
Associate  
christian.pera@colliers.com

**SETH GILFORD**  
Associate  
seth.gilford@colliers.com