



Information is pulled directly from the March 29, 2018 DQ FDD

2016 Financial Performance Summary

Financial Measures	Best	Worst	Weighted Average	Straight Average	Locations that outperformed the weighted average	Locations that outperformed the straight average
Total Gross Sales	\$2,448,933	\$535,200	\$1,418,079	\$1,297,113	13 (28%)	24 (52%)
Total Product Cost	25%	38.78%	30.59%	30.75%	24 (52%)	25 (54%)
Total Labor Cost	18.58%	40.77%	30.74%	30.92%	23 (50%)	23 (50%)
Total Restaurant Controllables	7.07%	15.68%	10.62%	10.96%	23 (50%)	26 (57%)
Manageable Profit	38.99%	14.31%	28.05%	27.37%	22 (48%)	24 (52%)

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