

Net Lease Investment Team
The Restaurant Experts



Visit Our Website

Colliers
INTERNATIONAL

Information is pulled directly from the March 30, 2017 Pizza Hut FDD

2017 AVERAGE PERFORMANCE

	Mature Company-Owned Restaurants Dine-In, RBD and DBR Restaurants	Mature Company-Owned Restaurants Delco and FCD Delivery/Carry-Out Restaurants	Mature Franchised Restaurants Dine-In/Red Roof and RBD Restaurants	Mature Franchised Restaurants Delco Delivery/Carry-out Restaurants
Number of Restaurants in Sample Set	18	122	2,056	2,229
# of restaurants attaining of exceeding average gross sales	10	53	912	1009
Average Gross Sales	\$1,005,513	\$868,173	\$898,037	\$824,060
Average Cost of Sales	\$291,476	\$243,263		
Average Cost of Labor	\$324,278	\$275,320		
Average Cost of Advertising	\$52,980	\$45,631		
Average Semi-Variable Costs	\$93,554	\$85,599		
Average Other Semi-Variable Costs	\$46,269	\$42,772		
Average Fixed Costs -Other	\$29,122	\$18,018		
Average Cost of Rent	\$49,727	\$28,755		
Average EBITDA	\$117,743	\$128,359		
Known Franchisee Expenses that are not Paid by Company-Owned Restaurants	\$60,330.78 (6.0% Monthly Service Fee)	\$52,090.38 (6.0% Monthly Service Fee)		

*Of the 6,021 Franchised Restaurants, there were 4,285 Mature Franchised Restaurants that were open and operating for at least one year as of December 31, 2017. These Franchised Restaurants are only required to report sales.

Contact Our Team:

PETER BLOCK
Executive Vice President
peter.block@colliers.com

JOSEPH AUSTIN
Vice President
joseph.austin@colliers.com

MARSHALL BURKE
Senior Director
marshall.burke@colliers.com

CHRISTIAN PERA
Associate
christian.pera@colliers.com

SETH GILFORD
Associate
seth.gilford@colliers.com